

WORKSHEET 4

Assessing Potential Heirs

NAME		
LOCATION	PROXIMITY TO LAND	COULD THIS POTENTIALLY CHANGE IN THE FUTURE?
HOW ENGAGED ARE THEY WITH YOUR LAND?	WHERE ARE THEY ON THE HEIRLOOM SCALE WITH RESPECT TO YOUR LAND?	WHAT ARE THEY INTERESTED IN?
IS THERE A WAY TO ENGAGE THEM WITH YOUR LAND AROUND THOSE INTERESTS?		

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